

***Job Posting Title***

Business Development Officer

***Posting Date***

November 2, 2017

***Application Deadline***

December 2, 2017

***Company***

New Gold is a Canadian intermediate gold mining company listed on the Toronto Stock Exchange (TSX) and the New York Stock Exchange (NYSE MKT) under the symbol NGD. At New Gold, our values drive every decision and action we take:

Integrity: Do what's right

Creativity: Lead with innovation

Commitment: Deliver

Develop our employees: Commitment to personal development

Teamwork: Leverage our collective skills

New Gold is committed to ensuring that all Applicants are able to participate equally in relation to New Gold's recruitment, assessment and selection materials and processes. New Gold encourages all Applicants with disabilities to let their New Gold recruitment contact know if they require accommodation during the recruitment process. For more information on New Gold's compliance with the Accessibility for Ontarians with Disabilities Act, 2005, please visit our website at <http://newgold.com/LegalNotice/default.aspx#sixteen>.

***Project***

We are looking for experienced and dynamic individuals who want to relocate to the local area and be a part of the development and start-up of one of Canada's premier mining operations.

The Rainy River Project, located 65 km northwest of Fort Frances, ON, contemplates a combined open pit and underground mine, processing 21,000 tonnes per day.

Our residential mine site allows individuals to maintain a work / family - life balance with an outdoors lifestyle.

***Department***

Community

***Tasks***

- By working collaboratively with other departments, facilitate the implementation of New Gold's business and contracting

commitments

- Maintain a current Indigenous business registry through the identification, assessment and collection of baseline information
- Assist with the development of business plans that align with capacity building and contracting opportunities
- Work with Indigenous groups and New Gold to minimize barriers to business opportunities
- Introduce potential business partners
- Communicate with various committees and communities on contracting and capacity requirements
- Monitor and report on business commitments
- Ensure contracting requirements are structured to optimize Indigenous business opportunities.
- Work with private industry and government to understand funding opportunities; assist with preparation of proposals
- Any additional tasks as requested by your supervisor

### **Requirements**

- A minimum of ten years' experience as a Business or Economic Development Officer or a related position
- Experience with fostering and developing sustainable Indigenous businesses
- Knowledge of programs that assist & facilitate business start-up or growth
- Demonstrated safety leadership
- Excellent verbal and written communication skills and business acumen
- Strong project management skills, with the ability to manage tight deadlines and competing priorities
- Good judgment, critical thinking and problem-solving skills with the ability to work in a team environment
- Demonstrated success in building trusting relationships with the local community, indigenous groups, employees, colleagues and service providers/contractors

### **Contract Type**

Permanent

### **Employment Fraction**

Full-time